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October 31, 2024

John M. Nolan  
Chair, Member Selection Committee  
c/o American College of Real Estate Lawyers  
220 N Market Street, Suite 100  
Frederick, MD 21701

Re: Jennifer Jones – Seconding Nomination to ACREL

Dear Mr. Nolan:

I am pleased to second the nomination of Ms. Jennifer Jones for membership in the American College of Real Estate Lawyers made by Pamela Rothenberg.

Jen is an accomplished commercial real estate lawyer with whom I had the pleasure of working during the earliest days of her legal career. More than 20 years ago, in February, 2001, I recruited Jen to be a law clerk for the firm at which I then served as the local managing partner (Holland & Knight). Subsequently, I hired her to be an associate in our real estate department where she excelled on sophisticated client deals, and in client relations. I have stayed in touch with Jen in the years after she left Holland & Knight and I watched, with pride, as her career advanced and as she grew professionally. She is now a highly respected real estate attorney at Goulston & Sorns in Washington DC. She has had tremendous experience in this field having worked on both the business and the legal side of real estate deals. And, throughout her career, Jen has consistently involved herself in professional and trade organizations where she has taken on mentoring and leadership roles.

I am confident that Jen will be an outstanding addition to ACREL and I second her nomination without reservation.

I have received and reviewed the Proposal for Membership submitted by Pam Rothenberg, and certify that Jen Jones satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, Jen satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity, faculty or other organization as Jen (as noted above, I used to be, but no longer am), (b) related by birth or marriage to Jen, or (c) a current Governor or member of the Member Selection Committee of the College. Neither Jen nor her firm regularly employs or retains me or my law firm or employer.

Sincerely,  
Steven M. Elrod

cc: Pam Rothenberg